

# Leadership

The latest Army Field Manual on Leadership (FM 6-22) defines leadership as “the process of influencing people by providing purpose, direction, and motivation while operating to accomplish the mission and improving the organization.”

# Management

Efforts to direct resources (human, financial, material, intellectual and intangible) to assist in the accomplishment of the mission and betterment of the organization

# Differences between the two

Leadership is about the human dynamic of providing purpose, direction and motivation to PEOPLE while management is about directing RESOURCES

Leading is about setting direction, creating the organization, and changing direction as needed while management is about planning, budgeting, and organizing

# A comparison chart

## **LEADERSHIP**

- \*establishing direction
- \*aligning people with the direction
- \*motivating
- \*inspiring
- \*selling
- \*listening
- \*following
- \*producing change
- \*difficult to teach
- \*doing

## **MANAGEMENT**

- \*planning
- \*budgeting
- \*organizing
- \*staffing
- \*controlling
- \*supervising
- \*problem solving
- \*predictability and order
- \*relatively easy to teach