



Leadership

- ✦ The latest Army Field Manual on Leadership (FM 6-22) defines leadership as “the process of influencing people by providing purpose, direction, and motivation while operating to accomplish the mission and improving the organization.”

Management

- ✦ Efforts to direct resources (human, financial, material, intellectual and intangible) to assist in the accomplishment of the mission and betterment of the organization

Differences between the two

- Leadership is about the human dynamic of providing purpose, direction and motivation to PEOPLE while management is about directing RESOURCES
- Leading is about setting direction, creating the organization, and changing direction as needed while management is about planning, budgeting, and organizing

A comparison chart

LEADERSHIP	MANAGEMENT
*establishing direction	*planning
*aligning people with the direction	*budgeting
*motivating	*organizing
*inspiring	*staffing
*selling	*controlling
*listening	*supervising
*following	*problem solving
*producing change	*predictability and order
*difficult to teach	*relatively easy to teach
*doing	

More on their interaction

- Good leadership requires management during the change process
- Good management requires leadership when change is needed
- Managers are task oriented and usually focused on shorter range activities while leaders are more goal and objective focused and on longer range activities
